

# GLOBE BD NEWS

Vol 5 - June 2008

## *Globe BD travels to China!*

Globe BD in being true to its name, believes that there is a strong future to be developed in China. Martin Feng and myself travelled to his home city of Hang Zhou in the Zhejiang Province (near Shanghai) and spent the week scoping out potential office locations, meeting with local Accountants and Solicitors; and developing a greater understanding of how business works in China.

It is my opinion that given our strong links to that country economically an understanding of doing business in China will be a great asset to a lot of our clients in the coming years. In addition, Globe BD will position itself in the Chinese market as experts in conducting business in Australia. In our brief trip already we have identified potential business sources for us over there.

As an aside, Hang Zhou is an absolutely beautiful city surrounding a massive fresh water lake creatively named "West Lake". In fact looking over the lake to the CBD one could easily imagine themselves being situated on the South Perth foreshore looking over to our own.

I will keep you informed of these exciting developments.

Rod Western  
Director

## 2008 SEMINAR

Tuesday 8<sup>th</sup> July 2008  
12:30 pm – 5:00 pm

## Planning & Developing Your Business

- Now? Where? How?
- Competitive Advantage?
  - Business Plan?

**Learn simple processes for strategic issues, vision, communication and then – implementation.**

**This seminar is designed for at least two people from each business to enable better communication & collaboration back at work.**

*Comments from satisfied Clients ...*

*"I was so fired up in the following days!"*

*"Very informative"*

*"Timely motivational kick up the backside!"*

*"Great introduction to running a business"*

**Contact us to  
secure your place ...**

Globe BD  
Unit 6, 78 Catalano Circuit, Canning Vale, WA, 6155  
Tel: 9 456 3303 / Fax: 9 456 0091  
[www.globebd.com.au](http://www.globebd.com.au)  
[admin@globebd.com.au](mailto:admin@globebd.com.au)

# Globe BD Financial Planning ...

Globe BD, after relying heavily on third parties for its entire combined history, have made the decision to "Go it alone" in Financial Planning, in a joint venture project with WB Financial.

We believe that we can offer our clients a more complete and comprehensive service by moving in this direction.

Globe BD wishes to maintain its independent attitude towards our clients financial affairs and yet be in a position to advise them on important financial planning matters.

We have employed Chris Hoffman, who has extensive background in shares, financial markets and banking. He will be the Manager and principal contact for "Globe BD Financial Planning", which will start operations immediately on July 1<sup>st</sup> July 2008.

## End of Financial Year ...

**With the End of Financial Year** almost upon us, it is important that you have an understanding of where your business is at from a tax point of view. All Globe BD Business clients have systems in place to enable them to do this – so please take a moment to review your bottom line this week, and if you need to contact Globe BD to assist you to make any necessary changes.

### New faces at Globe BD ...

- \* Chris Hoffman \* (Financial Advisor)
- \* Chris Quelch \* (Accountant)
- \* Carly Banner \* (Admin Assistant)

The Team would like to welcome you all

Globe BD  
Unit 6, 78 Catalano Circuit, Canning Vale, WA, 6155  
Tel: 9 456 3303 / Fax: 9 456 0091  
[www.globebd.com.au](http://www.globebd.com.au)  
[admin@globebd.com.au](mailto:admin@globebd.com.au)